## Financial Statements (Dec. 31, 2012 Reviewed)

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Assets</td>
<td>$374,922</td>
</tr>
<tr>
<td>Liabilities and Net Assets</td>
<td>$374,922</td>
</tr>
<tr>
<td>Liabilities</td>
<td>$457,172</td>
</tr>
<tr>
<td>Total Revenues</td>
<td>$1,497,764</td>
</tr>
<tr>
<td>Project Revenues</td>
<td>$686,213</td>
</tr>
</tbody>
</table>

### Assets Breakdown
- Cash: 5%
- Accounts Receivable: 46%
- AIA Documents: 28%
- Inventory: 1%
- Prepaid Expenses: 17%
- Furniture & Fixtures, net: 5%

### Liabilities Breakdown
- Line of Credit: 16%
- Accounts Payable: 11%
- Other Payables: 11%
- Deferred Revenue: 6%

### Expenses Breakdown
- Governance, Administration, and Rent: 43%
- Government Advocacy: 21%
- Projects and Programs: 17%
- Projects & Programs Expenses: $1,057,771

### Projects & Programs Expenses Breakdown
- Architecture Exchange East: 23%
- Inform Magazine: 12%
- AIA Documents: 11%
- Professional Development: 6%
- Member Services: 4%

## Competitions & Awards

### Honors Awards
- William C. Noland Medal: Helene Combs Dreiling, FAIA
- Award for Distinguished Achievement: Brian J. Frickie, AIA
- Jane Cady Wright, FAIA
- Honorary Membership: Kenna R. Payne

### Society Honors
- C. Douglas Aurand, ASLA
- Paul N. Proto
- Robert Saundra

### Test of Time Prize
- Meyera E. Oberndorf Central Library

### Inform Magazine
- Maintains a circulation of more than 9,000 readers and includes both a Web site, ReadInform.com—which carries all print-edition features as well as breaking news regarding the mid-Atlantic built environment—and an Inform Facebook page that shares both articles published in the magazine and those published through other media outlets that are of interest to architects and the clients they serve.

### 2012 Themes
- Issue 1: Transportation-Oriented Development
- Issue 2: Design That Heals
- Issue 3: 21st Annual Inform Awards
- Issue 4: Member and Firm Directories
- Issue 5: K-12 Education
- Issue 6: Awards for Excellence in Architecture

- 92 percent read Inform within the first week
- 86 percent read Inform to stay current on regional trends

### Emerging Leaders in Architecture
- Used the “Orange Dot Report” to approach addressing lower income neighborhoods in Charlottesville.